

# Business Acumen

## Category Description

There's no single definition for "business acumen" but it would be fair to think of it as a diversified collection of competencies that support business – and career – success. These include, but are not limited to, strategic, administrative, financial, communication, interpersonal, and certain leadership abilities. **This is important not just for the individual employee, but for employers who are thoughtful and strategic about succession planning and developing their workforce.**

It's a tall order and OSPE's Engineering Academy (OEA) is positioned to help. As a member-service organization, our mission is to support Ontario's engineering community in all facets and throughout the span of their careers. Partnering with experts who understand the industry, the OEA can help round out the skills individuals need to build rewarding careers and that organizations want to deepen their corporate bench.

## Courses

Explore the offerings below to continue your professional development.

### Setting Direction

- Risk Management
- Create & Communicate Vision
- Developing Strategy for Implementing Vision

### Communication

- Proposals
- Reports & Executive Summaries
- Technical Writing
- Processes & Procedures
- Crucial/Difficult Conversations
- Performance Improvement
- Giving Feedback
- Presentation Skills

### Career Management

- Interview Prep
- Transition to Hire Workshops
- Relationship Management
- Art of Collaboration
- Job Search Workshops
- Creating Career Plan

### Finance

- Budgeting
- Negotiation
- Financial
- Business KPIs
- Forecasting
- Cost Estimation